

Sealite Pty Ltd

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Press release

For immediate release

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Sealite Announces New Organisational Structure for Global Sales and Customer Service Roles

Somerville, Victoria, Australia – 29 July, 2016 — Building on a successful 30-year history of providing the most innovative marine aids to navigation, Sealite today announces an updated sales organisational structure. These changes are designed to further enhance customer service by investing in dedicated resources and having a sole focus on the marine industry and its customer segments.

Global Organisation Changes

The company is reorganising its sales teams and adding additional resources across the company to enhance its structure. Investments have been made with the hiring and promotion of staff in our UK business, and re-aligning parts of our global sales team with existing staff. This new organisational structure will underpin our aim to deliver customer excellence.

"We're aiming for Sealite to be the global leader of marine aids to navigation, drawing on the combined company's unparalleled R&D capabilities to deliver class leading products and services for our customers. These changes in our sales organisation assist us achieve that goal" said Michael Walker, Head of Global Sales & Marketing, Sealite.

The sales team have been organised into the following locations and territories:



| Name | Position | Territory | Email | Phone |
|-------------------|--|-----------------------------|-------------------------------|------------------|
| Mark Novo | Senior Business Development Manager | Eastern North America | m.novo@sealite.com | +1 603 520 8453 |
| Rowan Plaxton | Business Development Manager | Western North America | r.plaxton@sealite.com | +1 250 588 9451 |
| Bruce Edgar | Business Development Manager | Central & South Americas | <u>b.edgar@sealite.com</u> | +1 250 514 7745 |
| Lee Walker | Inside Sales | Americas | <u>l.walker@sealite.com</u> | +1 603 737 1321 |
| Wendy Sawyer | Inside Sales | Americas | w.sawyer@sealite.com | +1 603 737 1311 |
| Chris Newell | Regional Sales Manager | Europe | <u>c.newell@sealite.com</u> | +44 7769 204 182 |
| Chris Reeder | Business Development Manager | UK | c.reeder@sealite.com | +44 7557 332 198 |
| Nick Arbon | Inside Sales | UK & Europe | <u>n.arbon@sealite.com</u> | +44 1502 588026 |
| Victoria Crawford | Inside Sales | UK & Europe | <u>v.crawford@sealite.com</u> | +44 1502 588026 |
| Anthony Parker | Business Development Manager | Africa | a.parker@sealite.com | +44 7557 332 119 |
| John Corio | Business Development | Middle East | j.corio@sealite.com | +44 7768 639 757 |

| | Manager | | | |
|------------------------|-------------------------------------|--------------------|------------------------------|-----------------|
| Lawrence Pok | Business Development Manager | Asia | l.pok@sealite.com | +65 9750 8095 |
| Bill Morley | Business Development Manager | Australia | b.morley@sealite.com | +61 421 064 300 |
| Jordon Holcomb | Sales Executive | Pacific | <u>j.holcomb@sealite.com</u> | +61 422 402 802 |
| Jacqueline Vethecan | Inside Sales | Australia | j.vethecan@sealite.com | +61 3 5971 6428 |
| Paula Barton | Inside Sales | Middle East & Asia | p.barton@sealite.com | +61 3 5971 6439 |
| Michael Walker | Head of Global Sales & Marketing | Global | m.walker@sealite.com | +61 403 043 327 |

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Company Information

Sealite is a global manufacturer of marine aids to navigation. The company is headquartered in Australia, with manufacturing and office locations in the United States and the United Kingdom.

The Sealite team is dedicated to servicing the marine industry through the efficient design and production of leading-edge products. Through close working relationships, marine authorities and private customers around the globe now trust Sealite to enhance the safety of their operations.

Sealite is committed to being environmentally responsible by providing clean, green, renewable energy sources with a minimal environmental footprint.

For more information about Sealite, please visit our website at www.sealite.com email info(at)sealite(dot)com or call International +61 (0)3 5977 6128, America & Canada on +1 (603) 737-1311 and United Kingdom +44 (0) 1502 588026 -END-